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Check out some great new ERP promotions just announced. [Click here](#) to see the latest promos and learn how you can get the most of out of your Microsoft Dynamics GP investment.

## Is Your Dynamics GP Up-to-date?

To help verify if your Dynamics GP system is up-to-date, here are the current release version numbers:

- **Dynamics GP 2010: 11.00.1860**

- **Dynamics GP 10: 10.00.1779**

You can determine your version of Dynamics GP in the About Microsoft Dynamics GP window (Help >> About Microsoft Dynamics GP). [Contact us](#) if you want assistance with updating your system to the latest release and/or check out the latest service packs [here](#).

## Connect with Us!

[Visit our blog](#)

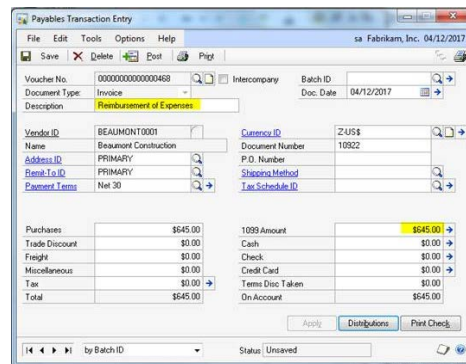
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## GP Tip - Avoiding 1099 Errors and Correcting Amounts

The end of January is fast approaching and it's time to get your 1099's out. As some of our clients review their vendors and payments at the end of the year, errors in the 1099 amounts can be discovered. When a vendor is used to pay for both services and reimbursable expenses, we sometimes forget to adjust the 1099 Amount field to remove the reimbursable expenses. In the example below, the 1099 Amount field should be changed to zero because the voucher is for reimbursable expenses. If the amount is not changed before the voucher is posted, the 1099 amount will be too high.

Here's what you can do to correct 1099 amounts in Microsoft Dynamics GP:

1. Perform an analysis to determine the correct amount of the adjustment
2. Navigate to the 1099 Details window (Purchasing>Cards>1099 Amounts). Select the vendor, Tax Type, month and year.
3. Manually adjust the amount in the appropriate 1099 box Amount column.
4. Select Save after the correction has been made.



## Attend Convergence - March 18 - 21

Join us for the premier Microsoft Dynamics event of the year!


**CONVERGENCE.2012**  
A World of Opportunity  
March 18 - 21, 2012 | Houston, TX

[Convergence 2012](#) (March 18-21), in Houston, is bringing together customers and partners from around the globe, offering you the opportunity to be part of the international Microsoft Dynamics community. We at Boyer & Associates are excited to be your host and to show you innovative ways to make the most of your Microsoft Dynamics investment.

Convergence is a must-attend event for any organization that utilizes Microsoft Dynamics solutions, is looking to add functionality or is considering business process changes in the near future.

Registration for Convergence is now open so be sure to reserve your spot! [Register early](#) to take advantage of great conference discounts and hotel accommodations with special negotiated rates now through

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January 25, 2012. [Contact us](#) if you need help or have questions regarding Convergence.

#### Join Us for FRx Training Classes

Join us for two separate **two-day FRx training classes** in February.

For those of you that are wondering why we are offering FRx classes when Management Reporter (MR) has already been released, here's your answer. FRx still runs financial reports much more quickly than Management Reporter so we have not been upgrading clients from FRx to Management Reporter. MR has been out for over a year now on the GP platform and we expect this to improve soon.

Management Reporter is a mostly a platform change moving from Microsoft Access to Microsoft SQL Server. The User Interface has been updated but for the most part, the products are the same. What you learn about FRx, you can apply to your use of MR....and we won't upgrade you until the reports run faster than FRx.

#### **Intro-to-Intermediate Two-Day FRx Training Class**

When: Feb. 15 and 16, 8:30 a.m. to 4:30 p.m.

Cost: \$600 per individual

Location: Boyer & Associates office  
(Manual, lunch and laptops provided)

**Topics to be covered include:** Creating a Trial Balance, Creating an Income Statement, Reporting Trees, Drill Down Viewer, Specifications Sets, Balance Sheets, Income Statement Variations, Relational Reporting, Side- By-Side Reporting

[Register here!](#)

#### **Advanced FRx Two-Day Training Class**

When: Feb. 22 and 23, 8:30 a.m. to 4:30 p.m.

Cost: \$600 per individual

Location: Boyer & Associates office  
(Manual, lunch and laptops provided)

**Topics to be covered include:** Linking to External Worksheets, Full Account Code and Multiple Segments, Rotate Building Blocks, Statement of Cash Flows, Ratios, Allocations, Row Linking, Relational Reporting

[Register here!](#)

#### Get More Out of Your ERP - Webcasts

Please join us for a Microsoft-hosted webcast exclusively for Microsoft Dynamics customers. These one hour pre-recorded webcast includes content designed to ensure you have full exposure into how you can maximize and extend your current Microsoft ERP investment.

- [Giving More Power to the CXO's Leveraging the Microsoft](#)

[Dynamics GP Light User](#)

- [Leveraging the Microsoft Dynamics GP Light User to Gain More Sales](#)
- [Introduction to Management Reporter for Microsoft Dynamics GP](#)
- [Microsoft Dynamics GP Can Help Save Money on Payroll Operations](#)
- [What's New in Microsoft Dynamics GP 2010 R2](#)
- [Maximize Your Microsoft Dynamics GP Human Resources and Payroll Solution](#)
- [Enhance HR Functionality with Microsoft Dynamics GP Human Resources](#)
- [A More Flexible and Connected Solution with Microsoft Dynamics GP Extender and SmartList Builder](#)
- [Extend Business Insight and Productivity with Microsoft Dynamics GP Light User](#)
- [Get More Out of Your Data with Microsoft Dynamics GP Business Intelligence Solutions](#)

### Connecting CRM to Your ERP

What if you could gain a precise, real-time, 360-degree view of your customers - from both a marketing perspective and from the vantage point of their financial transactions with your company? Well now you can with the **Microsoft Dynamics Connector** which seamlessly integrates Microsoft Dynamics CRM with your ERP solution such as Microsoft Dynamics GP.

The CRM-to-ERP "connector" provides companies the benefits of CRM-to-ERP integration at a significantly lower cost. The connector's out-of-the-box interoperability with Microsoft's technologies eliminates the headaches (and expense) involved with having to trouble-shoot "connectivity" issues that often occur with custom integrations.

Working with leading Microsoft Dynamics CRM partner, [PowerObjects](#), together we have helped several of our clients in the non-profit, distribution and financial services industries integrate the solutions together. If you're interested in learning more about the Connector, this [video](#) is a great place to start.