In This Issue - May 2012

GP Tip - Display Report Created in SmartList Builder with Negative Amount

Have you ever needed to display a Sales Order Processing (SOP) report, or any another report created in Smartlist Builder with a negative amount? Check out this month's tip here to find out how.

In the News

Boyer & Associates was named to the 2012 Top 100 VARs by Bob Scott's Insights. One hundred resellers from across the U.S. are selected each year for this honor and this is the third consecutive time Boyer & Associates was named to the list.

Top Blog Posts

- Dynamics GP Debugging

Dynamics GP Client Event Was A Big Hit!

We held one of the largest Microsoft Dynamics GP client events yet, and if you missed it, here are some of the highlights:

- **Debra Edlund Lopez, a Partner Account Manager from Microsoft, kicked off the day** and talked about what's on the horizon for Dynamics GP as well as the release of Windows 8, which looks much, much different from Windows 7. It has the start-bar-and-icon "Desktop" look that Windows users are familiar with, but it also has a new, touchscreen-optimized interface called 'Metro,' which looks more like the Windows Phone operating system. We can expect Windows 8 to be launched sometime in October 2012.

- **PowerObjects, Microsoft Dynamics CRM Partner of the Year for 2012, sponsored the lunch** and showed us how **Microsoft Dynamics CRM and Microsoft Dynamics ERP products** work seamlessly together while sharing some great examples of how both Boyer and PowerObjects have worked together to help clients take advantage of these great tools. The demand for Dynamics CRM continues to grow and we are fortunate to have one of the country's leading CRM providers located right in our own backyard in downtown Minneapolis.

- **As with every event, we focused on a variety of topics** to appeal to all attendees including how to use Excel Refreshable reports and .NET-based web entry screens to access the Dynamics GP SQL Server database. We also covered the new Management Reporter financial reporting tool and how you can make the switch quickly and easily from FRx.

- **The event this year featured more of our talented staff as presenters** including Ron Pederson who covered the Management Reporter section quite well. So well in fact that our July and August Management Reporter classes have sold out! We are offering a class on September 19 and 20 as well as have two separate training sessions scheduled on site for clients that want their own. We covered a number of customization options available to Dynamics GP users including the creation of new screens, integration with Bing maps, and customizations to existing screens.

With over 50 attendees on hand, up from 37 the prior year, everyone had time to network, learn and share best practices. If you weren't able to attend but would like to learn more, contact us for more information.

We look forward to seeing you at our **Year-End Client Event** in

We want your feedback! Let us know if there are any specific topics you'd like us to blog on by clicking here.

Read more blog posts here.

December and thank you again to those who attended and for your loyal business.

Management Reporter Training Class: September 19 - 20

This two-day class is ideal for the accountant who has had little formal training in Management Reporter, the new real-time financial reporting application from Microsoft, but is interested in learning more about it. Discover the power and flexibility of reporting trees to present financial results at the responsibility level (i.e. by accounting segment or dimension and combinations thereof). Use report output and distribution options including Report Viewer. Topics to be covered include:

- Designing basic report building blocks in Report Designer with row definitions, column definitions, and reporting tree definitions.
- Associating the building blocks in a variety of report definitions including trial balance reports, income statements, variance reports, balance sheets and consolidation reports.

When:
September 19 - 20, 2012, 8:30 a.m. - 4:00 p.m. (both days)

Location:
Boyer & Associates office
3525 Plymouth Blvd.
Plymouth, MN, 55447

Cost:
$600 per individual - (laptop, seasoned instructor, lunch and manual will be provided)

Register Now!

How to Address Key Sales Tax Challenges

Your business is likely spending more time managing sales tax compliance than what's necessary - and risking negative audit results. Join Avalara on July 19 at 1:00 p.m. CT to find out how to protect your business from sales tax auditors.

Attend this FREE educational webinar "**How to Address Key Sales Tax Challenges**" and learn how to:

- Understand challenges of sales tax compliance
- Identify risk factors for an audit
- Achieve sales tax compliance with automation
- Save time and money on tax administration
- Protect your business from negative audits

Register Now!

Leveraging the Support Debugging Tool

The Support Debugging Tool is a free Dexterity built application which contains a collection of utilities and tools to make the task of supporting, developing and debugging Microsoft Dynamics GP easier and faster. Here are some great features of the tool:

1. **Logging**- You can turn on dexsql.log by clicking a button.
2. **Screenshots** - Capture screenshots of all open GP windows and put them in an email
3. **Security Profiler** - Identifying the windows causing security access issues
4. **Company-based Color Schemes** - Customers with more than one company can create color schemes for each of their companies.
5. **Dex.ini Configuration** - Be sure that all machines get the correct OLEPath or disable the print dialog windows for all machines
6. **SQL Execute** - Execute SQL statements within GP without needing SQL Management Studio or other query tool.

There are a ton of features in this tool so be sure to click here to read more or contact us with your questions.

Now an Easier Way to File and Pay Your Payroll Taxes

GREENSHADES
— Let Us Handle That —

Payroll tax compliance is an important aspect of the accounting process for any business, but it doesn't have to be a challenge. Greenshades makes payroll taxes quick and painless. They handle filing all returns, and calculating optimal deposit schedules and transfer payments directly from your accounts and is the easiest way to handle your payroll taxes.

Greenshades newest payroll compliance module called **Payroll Tax Service** helps calculate tax deadlines and payments for Federal Income Tax Withholding (FIT), Social Security, Medicare, and Federal Unemployment (FUTA). Greenshades also submits returns for Federal W-2s, 941s, 940s, and New Hire reports. Each State Package includes State Income Tax Withholding (SIT) and State Unemployment Insurance (SUTA or SUI).

Along with simplifying payroll tax compliance, Greenshades offers a secure employee self-service portal for Dynamics GP which allows businesses to empower their employees while streamlining the payroll and HR process. This hosted solution does not require expensive hardware or IT services and has direct integration to Dynamics GP. So in less than a day you can be up and running with the solution!

Interested in learning more? Contact us to get all the details.