



*Your Vision Delivered.*

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Professional Services Toolkit

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## Existing Customer Promos

Check out some great new ERP promotions just announced. [Click here](#) to see the latest promos and learn how you can get the most out of your Microsoft Dynamics GP investment.

## Save the Date! Dynamics GP Client Event

Join us on **May 12, 2011** from 8:30 a.m. - 2:00 p.m. CT for Boyer's Annual Dynamics GP Client Event at the local Microsoft office. [Click here](#) to review agenda and stay tuned for additional details!

## Check out the Boyer Blog

### Top 3 Blog Posts

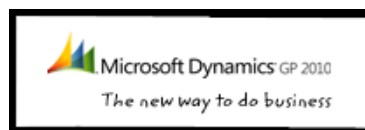
[Sales Commissions Ideas and Payments](#) - Practical ideas, tips and tricks

[Multi-Company or Multi-Facility Automated Intercompany Transactions](#) - Features in GP and an ISV to add depth if needed

[Accounting and CRM Automated Integration](#) - Upcoming event at

## Top Reasons to Upgrade to Microsoft Dynamics GP 2010

New capabilities in Microsoft Dynamics GP 2010 continue to streamline and automate business processes, simplify setup and maintenance, and let you tailor your solution to meet specific user and business needs. Equally important, Microsoft Dynamics GP 2010 takes full advantage of web services, integration with Microsoft Dynamics CRM, and a simplified platform to connect employees, customers, and vendors across applications and systems efficiently and cost-effectively. Here are some [top reasons to upgrade to GP 2010](#):



1. **Deliver faster access to personalized insight** including personalized dashboards and KPIs, with drill-back capabilities.
2. **Give people new options for analyzing information** in formats built on Microsoft SQL Server. Along with Excel, you can work with more than 90 built-in Microsoft SQL Server® Reporting Services reports.
3. **Take customer- and vendor-related activities to new levels of efficiency and professionalism.** People can quickly create customer and vendor-facing documents using Word forms.
4. **Help ensure that "driving personal productivity" is truly personalized.** People can tailor their dashboards and action panes with lists that give them the precise information they need.

[Click here](#) for all the details on what you will experience with GP 2010. Or [contact us](#) today!

## Consolidate and Change Critical Data Faster and Easier in GP

The Microsoft Dynamics Professional Services Tools Library can help you consolidate and change your critical data quickly and accurately. This powerful suite of tools provides greater flexibility with your Microsoft Dynamics GP solution to ensure data integrity, increased productivity and better efficiency. Some users will need all these tools, and some may require only portions to effectively resolve a critical change of data. The nice part is that some tools are free to registered users of Microsoft Dynamics GP.

[Click here](#) to see all the available tools or [contact us](#) for more information.

## Webinar - 5 Sales Tax Management Strategies for 2011



Microsoft with Boyer and PowerObjects-CRM and ERP-Better Together

[Read more](#) blog here.

**We want your feedback!** Please let us know if you have specific topics you would like covered in the Blog or in this newsletter. [Send us your feedback here.](#)

#### Contact Boyer & Associates

Boyer & Associates  
3525 Plymouth Blvd. Ste. 207  
Minneapolis, MN 55447  
(763) 412-4300  
Web: [www.boyerassoc.com](http://www.boyerassoc.com)  
Blog: [www.jackboyer.blogspot.com/](http://www.jackboyer.blogspot.com/)

Join [Avalara](#), a leading Microsoft Dynamics ISV (independent software vendor), for a webinar on **April 21 at 12:00 p.m. CT** and learn the benefits of automating your entire sales tax management process. With AvaTax, an integrated sales tax automation software solutions integrated with Microsoft Dynamics GP, you can protect your organization from negative audits by becoming fully automated and completely compliant! AvaTax automates the entire sales tax process, including:

- Sales tax rates - no more tax codes and schedules to maintain
- Product taxability rules - map to your Inventory Items
- Sales tax return filing and payment remittance
- Achieve compliance automatically - 15,000+ unique tax jurisdictions and with 100,000+ taxability rules
- Audit protection - Average sales tax audit penalty = \$35,000
- Street address level tax assignment - more accurate than zip codes

Interested in learning more? [Click here](#) to register for the webinar!

## Convergence 2011 - The Dynamics Event of the Year

Convergence 2011



It's not too late to register for Convergence 2011, the premier Microsoft Dynamics customer conference in Atlanta, April 10-13, 2011.

Attending Convergence can help you make the most of your solution for peak business performance. You'll come together with the Microsoft Dynamics community of customers, partners, industry leaders, and Microsoft experts to make connections and share valuable insights and knowledge. Interact with other users, see what they're doing, and learn what works for them. Also, get direct access to product developers and ask specific questions about the issues you confront each day.

[Click here](#) for more details. We hope to see you there!

