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### Microsoft Dynamics GP Tip - How to Use Dynamics GP Unit Accounts to Enhance Your Management Reports

Many companies use statistical data in combination with financial information to create key metrics that management uses to track the performance of a company. What many people don't realize is that you can utilize Unit Accounts in GP to add metrics to existing financial reports. [Click here](#) to get the details.

### Customer Promos



### Microsoft Dynamics GP User Offer

Effective now through March 29, 2013 current Microsoft Dynamics GP customers can receive up to a **20% discount** off the Microsoft standard list price for additional user licenses purchases. A minimum purchase of two user licenses is required, up to a maximum of 20 additional user licenses.

Interested in learning more? Contact us [here](#) for all the

### Microsoft Dynamics GP 2013 - Get More for Your Money!

Dynamics GP 2013 brings with it a new licensing model that replaces the Business Essentials and Advanced Management editions of Dynamics GP with the **Starter** and **Extended Packs**. With this new model, every user will have access to each of the modules included in the [Starter Pack](#). For businesses that need enhanced functionality beyond what's included in the Starter Pack, there's the [Extended Pack](#) available at a one-time cost and four additional packs that may each be purchased separately.



It's important to note, the Dynamics GP 2013 Starter pack includes many modules that had to be purchased separately in the past which is a great deal! To find out more about Microsoft Dynamics GP 2013's new licensing model and what's included in each pack, read more [here](#).

### Management Reporter Training - New Dates Offered!



This two-day class is designed for individuals who focus on creating, modifying, securing and publishing financial management reports for their organization and want to learn more about the real-time financial reporting application.

Attendees will learn about the new features of Management Reporter including:

- Deeper Microsoft Dynamics ERP integration - Select data in a report and view the original data in the Microsoft Dynamics ERP database, based on the company, account, and period that is defined in the report.
- Reusable building blocks - Blocks of Report, Row, Column and Tree definitions can be mixed and matched to produce a wide variety of boardroom-quality reports.
- A Report Library - A Report Library is where reports can be secured, stored, and viewed.

details.

## Top Blog Posts

- [Dynamics GP 2013 is Here](#)
- [5 Key Dynamics ISV's to Visit at Convergence 2013](#)



Read more blog posts [here](#).

## Connect with Us and Get Social!



## Contact Boyer & Associates

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Specific topics to be covered include:

- Designing basic report building blocks in Report Designer with row definitions, column definitions, and reporting tree definitions.
- Associating the building blocks in a variety of report definitions including trial balance reports, income statements, variance reports, balance sheets and consolidation reports.
- Applying security to users and reports within the program.
- Incorporating non-financial data, such as headcounts, into the various reports.

### When:

March 20 and 21, 2013

[Register Now!](#)

April 17 and 18, 2013

[Register Now!](#)

### Location:

Boyer & Associates office  
3525 Plymouth Blvd.  
Plymouth, MN, 55447

### Cost:

\$800 per individual - (laptop, seasoned instructor, lunch and manual will be provided)

## Top 5 Dynamics ERP ISV's to Visit at Convergence 2013

# CONVERGENCE 2013

If you are planning to attend [Convergence 2013](#) in New Orleans this month, we wanted to share with you some of our top ISV's to visit at the Expo. While there are hundreds of ISVs showing their add-on tools at the event, following are the ones we wanted to highlight as we especially think their products offer strong enhancements to the already great functionality of Dynamics GP:

1. [Binary Stream](#) - This company offers three products that provide great functionality. The [Multi-Entity Management](#) program that allows many entities or balance sheets to reside in one [Dynamics GP](#) database. [Advanced Recurring Contract Billing](#) sets up recurring billing for a number of industries with enhancements coming shortly-bundling of multiple recurring items and a built in consumer price index increase amount. Finally, they offer a specialty product for [Healthcare Materials Management](#). One of our clients who is a large and nationally known hospital in

Minnesota selected this product and is excited to deploy it shortly.

2. **Fieldpoint** - They offer a .NET product called [Alert Software](#) with 600+ organizations using it as well as a newer product, [Alert Stratus](#), written in the [Dynamics CRM 2011](#) toolset. Both products are geared toward professional services firms and offer not only time entry and approval but also the scheduling of consultants based on skillsets and availability. Both of these products integrate nicely with Dynamics GP out of the box.
3. **Paramount** - With organizations keeping tighter budgets and greater control overall spending habits, Paramount steps in with a tremendous web-based solution with a strong [PunchOut](#) option for Purchasing Managers wanting to order from vendor's websites. Basically, the tool speeds order processing and lowers procurement costs by integrating real-time with suppliers' online catalogs.
4. **Mekorma** - [Mekorma's MICR](#) is the best-selling check printing enhancement for Microsoft Dynamics GP. It makes managing multiple checking accounts secure and easy, heightens security and adds convenience to your check signing processes. Mekorma MICR also adds sorting and configuration capabilities, as well as a variety of other features, to address common and unusual check printing needs.
5. **Greenshades**- Greenshades has so many useful products and makes payroll taxes quick and painless. Some of our favorite tools include [State Filings \(SUTA and W2\)](#), [State New Hire Reporting](#), [Federal 1099](#), [Federal W2s](#), [Local W2s](#), [940 and 941 Reports](#), [401\(k\) Reports](#). One of the things we love about Greenshades is that their products work with multiple Dynamics ERP products including Dynamics GP, SL and AX.

We look forward to seeing you at Convergence, possibly in the Expo Hall, where you can see these tools in action as well as many, many more!!

## Microsoft Dynamics GP Webcasts

Please join us for a Microsoft-hosted webcast exclusively for Microsoft Dynamics customers. These one hour pre-recorded webcasts include content designed to ensure you have full exposure into how you can maximize and extend your current Microsoft ERP investment.

- [Get More from Your Data with Microsoft Dynamics GP Business Intelligence Solutions](#)
- [Leveraging Microsoft Dynamics GP Light User to Give People More Insight](#)
- [Microsoft Dynamics GP 2010 R2 Functionality Review](#)
- [Solutions with Microsoft Dynamics GP Extender and SmartList Builder](#)
- [Financial Reporting with Management Reporter for Microsoft Dynamics GP](#)
- [Why SmartList Builder?](#)
- [Get Answers with Microsoft Dynamics GP Reporting](#)
- [Microsoft Dynamics GP 2013 Functionality Review](#)