Your Vision Delivered.

In This Issue

What Customer's are Saying about GP 2010

"With Microsoft Dynamics GP 2010, we eliminated tedious, error-prone, manual processes with an automated solution so we could focus on the strategic goals of our department. We were successful in turning a two-week drudgery into a few hour process. Working with Boyer & Associates made this automated transition much easier."

Andy Fuller, Finance Manager
Prime Alliance Solutions, Inc.

Existing Customer Promos

Check out some great new ERP promotions just announced. Click here to see the latest promos and learn how you can get the most of out of your Microsoft Dynamics GP investment.

Check out the Boyer Blog

Top 3 Blog Posts

Sales Commissions Ideas and Payments - Practical ideas, tips and tricks

Multi-Company or Multi-Facility Automated Intercompany Transactions - Features in GP and an

GP Client Event Highlights

Microsoft Dynamics GP 2010 The new way to do business

We wrapped up another great Microsoft Dynamics GP client event this month, and if you missed it, we wanted to share with you some of the highlights:

- We kicked off the day with keynotes by Ron Pederson and Erik Vigesaa covering many new enhancements available in Microsoft Dynamics GP 2010. If you haven't already, we recommend that now is a great time to schedule an upgrade as we've had the opportunity to work with several of our clients who have upgraded to GP 2010 and feel the product is solid and stable.
- Over lunch (sponsored by Avalara) Jack Boyer shared one Chicago-based client's experience. Using Avalara's sales tax web services, the client went from 4 hours to process a sales order to just 15 minutes per sales order. They automated this process by importing many thousand line sales orders and having the web services insert the sales taxes after checking to make sure that neither the tax rate nor the taxability of the items had changed.
- Andy Fuller from Prime Alliance Solutions, Inc., a Microsoft Dynamics GP 2010 user, shared with the audience how he has saved four hours every time he processes invoices by using the electronic invoicing capabilities in GP 2010. Boyer & Associates also assisted his company by importing data that was being rekeyed in order to save even more time.

With 35 attendees on hand, everyone had time to network, share best practices and learn from one another. It was a great learning experience for everyone. If you weren't able to attend and would like to learn more, contact us for more information or click here to access the content from the event.

We look forward to seeing you at our **Year-End Client Event** in **December** and thank you again for your business.

Meet EthoTech - ISV Spotlight

Ethotech Solutions You Can Trust

Would you like to get more out of Microsoft Dynamics GP?

How much time do you and your staff spend looking for valuable data that should have been easier to find? Or, maybe you invest too much time recalculating commissions that you did not get right the first time? Have you ever promised a customer immediate shipment when the product was out of stock?

ISV to add depth if needed

Dynamics GP 2010 R2 - Check out what's new

Read more blog here.

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We want your feedback! Please let us know if you have specific topics you would like covered in the Blog or in this newsletter. Send us your feedback here.

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These are just a few problems that can cost you and your staff valuable time and money. EthoTech has designed software enhancements that can empower your staff and increase their productivity EthoTech products are built right into Microsoft Dynamics GP. As your staff uses Microsoft Dynamics GP, EthoTech products work behind the scenes giving you added functionality and efficiency.

EthoTech's solutions include:

EthoTech Commission Plan - An automated commission management system with seamless integration into Microsoft Dynamics GP. The user interface is identical so you cannot tell when you are in an EthoTech screen versus a GP screen.

Microsoft Dynamics GP Enhancements - Customer Service Collection (checks for duplicate PO's and assigns credit limit process holds), Enhanced Password Security (ensures protection of your financial data while supporting SOX compliance mandates), and Next Numeric Collection.

Click here to learn more about Ethotech's cost effective solutions!

Microsoft Spring Webcasts

You're invited to to attend the Microsoft-hosted series of webcasts exclusively for Microsoft Dynamics customers. These **FREE** one hour webcasts include content designed to ensure you have full exposure into how you can maximize and extend your current Microsoft ERP investment.

May 24 - 12:00 PM CT - Microsoft Dynamics Webcast: Microsoft Dynamics GP Can Help Save Money on Payroll Operations (Level 100)

May 25 - 12:00 PM CT - Microsoft Dynamics Webcast: Transitioning from Module Based Licensing to Business Ready Licensing (Level 100)

June 7 - 12:00 PM CT - Microsoft Dynamics Webcast: Extend Business Insight and Productivity with Microsoft Dynamics GP Light User (Level 100)

June 8 - 12:00 PM CT - Microsoft Dynamics Webcast: Introduction to Management Reporter for Microsoft Dynamics GP (Level 100)

Microsoft Dynamics GP Tip of the Month

Are you tired of SmartList columns not being in the default order you would like or seeing Credits before Debits? Did you know you can change the default columns and order of columns on a SmartList?

By going to Microsoft Dynamics GP >> Tools >> Setup >> System >> SmartList Options, you are able to change the default columns on the master SmartList as well as the default order. Just select the SmartList you would like to change, mark or unmark the columns you would like as the default and use the arrow buttons to create the column order you would like to see.