



Your Vision Delivered.

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Customer Promotions

Check out some great new ERP promotions just announced. [Click here](#) to see the latest promos and learn how you can get the most of out of your Microsoft Dynamics GP investment.

New Support Hours

We are pleased to announce that we've extended customer support hours. The new support hours are now 7:30 a.m. - 7:00 p.m. CT.

Check out the Boyer Blog



Jack Boyer's Top Blog Posts

- [Dynamics GP Most Valuable Improvements- from an Expert](#)
- [Using CustomerSource to Help Yourself](#)
- [Voice from the Field - Interview with Dynamics GP Developer Sue Matter](#)

We want your feedback! Let us know if there are any specific topics you'd like us to blog on by

Don't Miss It! Microsoft Dynamics GP Year-End Closing Event

Prepare now to end the calendar year smoothly in Microsoft Dynamics GP! You and your staff are invited to join Boyer & Associates at the Microsoft Dynamics GP Year-End Closing Process event on Friday, December 16, 2011 at the new Microsoft office in Edina from 8:30 a.m. - noon. The office is located at 3601 West 76th Street, Suite 600, Edina, MN. [Click here](#) for directions.



We will discuss what steps should be completed and when as well as other items related to the closing of GL, AP, AR, Inventory, Fixed Assets and Payroll for Year-End.

A continental breakfast will be served.

Be sure to [register now](#) as spots fill up quickly! Questions? Feel free to call or email Carol Simonson at (763) 412- 4315 or csimonson@boyerassoc.com.

[Register here!](#) We look forward to seeing you on December 16!

Important Payroll Year-End Updates

The new US Payroll Year-End Updates were released this month. This is an update that will be required for Microsoft Dynamics GP customers to install due to the list of changes below:

- W2 and W3 changes, EFW2 changes (magnetic media)
- 1099 R changes for Pension Payroll
- 1099 Payables Dividend changes
- Fixed Assets Luxury Depreciation changes

If you are a customer on Microsoft Dynamics GP 9.0, we recommend that you upgrade to GP 2010, since there will not be an update for 9.0. [Click here](#) for all the details. For additional assistance, please contact [Carol Simonson](#) at Boyer.

Spotlight on SalesPad - Access Data Quickly and Easily

SalesPad Solutions provide a complete portfolio of front-end sales order processing and customer service software that seamlessly interfaces with Microsoft Dynamics GP. It's your definitive



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answer to cost-effectively accessing Microsoft Dynamics GP data.

SalesPad delivers an all-in-one order entry, inventory and sales management solution which can help you:

- Enter more orders. Faster.
- Access complete customer information. Quickly.
- Manage your orders. Efficiently.
- View your inventory. Completely.
- Manage your purchasing. Effectively.

Because SalesPad integrates completely with Microsoft Dynamics GP, it eliminates the need for many users to operate in both programs. SalesPad Solutions are easy to learn and simple to use-you'll improve your bottom line while increasing customer satisfaction.

For more information, visit www.salespad.net or [contact us](#) for details.

Join Us for Dynamics GP Webcasts

Please join us for a Microsoft-hosted webcast exclusively for Microsoft Dynamics customers. This FREE one hour webcast includes content designed to ensure you have full exposure into how you can maximize and extend your current Microsoft ERP investment.

- [Microsoft Dynamics Webcast: Microsoft Dynamics GP 2010 R2 Functionality Review](#)
Thursday, December 8, 2011, 12:00 - 1:00 p.m. CT

GP Tip of the Month

It's client not customer...

Have you ever wanted to change the name of a column in a **SmartList**? Instead of Customer Name you would like the export to show Client Name? It is very easy to change the names of columns and order of columns as they appear on your SmartList. Just open your SmartList and click on Columns. Highlight the name you wish to change and start typing in the Display Name column You can also use the re-order arrows to change the way your columns are displayed on the SmartList (no more Credits before Debits).



Just be sure to save or modify your favorite so you don't lose your changes. Stay tuned for more great tips in our next issue!