



Your Vision Delivered.

In This Issue

New Announcement - 2012 Year-End Updates for SL 7.0 Customers

Mark Your Calendar! SL Client User Group Event, June 12

FRx Goes Into Retirement and Management Reporter is Born

Sales Tax Audits & Exemption Certificates - Is Your Business at Risk?

SL Tip of the Month

SL Webcasts

Customer Promos

Boyer & Associates would like to help you get the most out of your Microsoft Dynamics SL accounting software investment whenever possible. [Click here](#) to check out the current promotions available from Microsoft for existing customers. For complete details and eligibility, [contact us](#).

Top Blog Posts

Have you checked-out the [Boyer Blog](#) lately? Here are some of the more popular Dynamics SL blog posts from Boyer & Associates:

- [Dynamics SL Quick Query Enhancement](#)
- [Management Reporter and FRx](#)

Spread the Word

If you're interested in adding your staff or colleagues to our regular Boyer communications such as the newsletter, and product and training updates, be sure to sign them up [here](#). It's quick and easy to do!

New Announcement - 2012 Year-End Updates for SL 7.0 Customers

By popular request, Microsoft has recently updated its policy and will now be providing a 2012 Year-End Update to all U.S Microsoft Dynamics SL 7.0 Customers who are on SL 7 SP3 or SL 7 SP4. Microsoft will also provide U.S. tax table updates in December for the 2013 Payroll reporting year for SL 7 (SP3 and SP4). Following these releases, no additional code update will be released for Microsoft Dynamics SL 7, due to end of Mainstream Support in the [Support Lifecycle for Microsoft Dynamics SL 7](#). Technical support for Microsoft Dynamics SL 7 will continue to be provided through the Extended Support phase which will end on 10/10/2017. If you are currently using Microsoft Dynamics SL 7.0, you must upgrade to Microsoft Dynamics SL 2011 to receive any further regulatory and or code updates following the December Tax Updates.

Please [contact us](#) if you have any questions.

Mark Your Calendar! SL Client User Group Event

Boyer's Microsoft Dynamics SL Client Event provides a unique opportunity to bring together clients, team members, and partners to educate you on best practices with Microsoft Dynamics SL, discuss new features and releases, feature innovative ISV solutions, and provide lots of opportunity for you to network and share best-practices with other Microsoft Dynamics SL users.



The event is **free** and will include educational breakout sessions, client case studies, as well as valuable networking opportunities. Join us on **June 12, 2012** from 8:30 a.m. - 2:00 p.m. at the Microsoft Technology Center office in Edina.

Be sure to save the date (June 12) and stay tuned for additional details to come!

FRx Goes Into Retirement and Management Reporter is Born

Beginning this month (April 1), existing SL customers that own FRx, will no longer be able to license additional FRx components. Customers with existing licenses for Microsoft FRx prior to April 1, 2012 may

Contact Boyer & Associates

Boyer & Associates
3525 Plymouth Blvd. Ste. 207
Minneapolis, MN 55447
(763) 412-4300
Web: www.boyerassoc.com

Visit our blog

View our profile on **LinkedIn**

Like us on **Facebook**

Follow us on **twitter**

continue to use their Microsoft FRx but will no longer be able to purchase additional users.

Microsoft has replaced FRx with a new tool called "Management Reporter". This financial report writer looks just like FRx but has a more modern user interface, allows for "undo" with rows, columns and trees, and stores its data in SQL Server rather than in Access. There is a tool to convert all of your reports. There is no need to upgrade from FRx to Management Reporter unless you are scheduling an upgrade or require more financial reporting users.

Questions? Check out this webinar, [Microsoft Dynamics Webcast: Management Reporter 101 for Microsoft Dynamics SL](#) to get all the details or [contact us](#) for more information.

Sales Tax Audits & Exemption Certificates - Is Your Business at Risk?



Many companies are learning the hard way that their manual sales tax management processes for calculating sales tax and managing exemption certificates puts them at greater risk for negative audits. Are your manual, error-prone sales tax compliance processes putting you at risk?

Many businesses have exemption certificates spread far and wide across their company. This can make it difficult to identify, find and verify that you have obtained the correct certificate for a customer's purchase, and if you have incorrect data it can put you at risk for audit penalties. Additionally, billing errors from improper application of non-tax status, lost certificates, failure to produce a certificate during an audit and expired certificates that don't get renewed in time for transactions are common problems. However, [Avalara's AvaTax Certs solution](#), that can automate your exemption certificate lifecycle and take the headache out of manual processes for you!

Learn more about how you can eliminate your risk by automating your entire sales tax process by [contacting us](#) or attending an upcoming Avalara webcast [here](#).

SL Tip of the Month - Dynamics SL Quick Query Enhancement

Have you been experiencing slow response times in any of the queries available in the new Quick Query data browsing tool? By default Quick Query returns all of the records associated with the underlying query, so for large record sets (like GL transactions or A/R transactions), Microsoft has added a new feature for providing "Pages" of data, which can greatly improve the performance of the Quick Query tool. Once this feature is enabled, performance is improved, as only the specified number of records is returned per page.

To enable this new feature, a simple setting needs to be turned on (it is off by default). [Click here](#) to get all the details.

SL Webcasts

Please join us for some exciting Microsoft-hosted webcasts exclusively for Microsoft Dynamics customers. These live one-hour webcasts include content designed to ensure you have full exposure into how you can maximize and extend your current Microsoft SL investment.

- [April 12, 12:00 PM CT](#): Management Reporter 101 for Microsoft Dynamics SL
- [May 23, 12:00 PM CT](#): What is the Microsoft Dynamics CRM Connector for Microsoft Dynamics SL 2011 and what can it do for you?
- [June 14, 12:00 PM CT](#): Enhancing your Microsoft Dynamics SL 2011 installation

