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## Customer Promos

Boyer & Associates would like to help you get the most out of your Microsoft Dynamics SL accounting software investment. [Click here](#) to check out the **Current Promotions** available from Microsoft for existing customers.

For complete details and eligibility, [contact us](#).

## Top Blog Posts

Have you checked-out the [Boyer Blog](#) lately? Here are some of the more popular Dynamics SL blog posts from Boyer & Associates:



- [Boyer Named Top VAR to Watch](#)
- [Quick Query Video and Quick Query Editor Thoughts](#)

## Spread the Word

If you're interested in adding your staff or colleagues to our regular Boyer communications such as the newsletter, and product and training updates, be sure to sign them up [here](#). It's quick and easy to do!

## Quick Query Editor in Dynamics SL

**Quick Query** has made a big splash within the user community, but have you ever had the experience where a Quick Query in



[Dynamics SL](#) takes too long to return results for you? You thought what you asked for was a simple query but it takes too long to give you what you need? In Dynamics SL, you need to introduce Paging to correct this issue with the performance of your query.

Paging is a function that allows for the Quick Query screen not to return huge amounts of data all at once. It is like a Bing or Google search, you only get one page at a time. The paging buttons return additional records as you click through the pages. With this turned on, you can have a Quick Query that would otherwise return 100,000 rows, only return 1,000 at a time, thereby increasing the responsiveness of the tool. Many of the Quick Queries that come out of the box are not filtered, such that a user can select their own filtering and save as "filtered views". [Click here](#) to read more.

## Management Reporter Training - New Class Offered!

This two-day class is ideal for the accountant who has had little formal training in Management Reporter, the new real-time financial reporting application from Microsoft, but is interested in learning more about it. Discover the power and flexibility of reporting trees to present financial results at the responsibility level (i.e. by accounting segment or dimension and combinations thereof). Use report output and distribution options including Report Viewer. Topics to be covered include:

- **Designing basic report building blocks** in Report Designer with row definitions, column definitions, and reporting tree definitions.
- **Associating the building blocks** in a variety of report definitions including trial balance reports, income statements, variance reports, balance sheets and consolidation reports.

### When:

October 24 - 25, 2012, 8:30 a.m. - 4:00 p.m. (both days)

### Location:

Boyer & Associates office  
3525 Plymouth Blvd.  
Plymouth, MN, 55447

### Cost:

\$600 per individual - (laptop, seasoned instructor, lunch and manual

## Contact Boyer & Associates

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### Connect with us:



will be provided)

**Register Now!**

## SL Tip of the Month - Multi Company and Quick Query

### Situation:

Quick query can save you time when working with your customers. Let's say a customer calls to pay off their balance, and you pull up the customer balance in the Accounts Receivable/Customer Inquiry. Later, you realize that the customer also has a balance in another one of your companies and you only collected the balance for one of them.



### Solution:

On the Navigation Pane, double-click on the Quick Query icon and then select Financial\Accounts Receivable\Customer Balances. This Quick Query is standard with Dynamics SL 2011. Once the viewer pulls up the information, you can quickly filter by customer ID or name and it will show the balances due for each of the companies you have setup. If you filter on customer name, you may even be able to find the same customer that was setup with a different customer ID.

With Quick Query you are able to view data across multiple companies (within the same database), not just the company you are currently logged into.

## Now an Easier Way to File and Pay Your Payroll Taxes



Payroll tax compliance is an important aspect of the accounting process for any business, but it doesn't have to be a challenge. [Greenshades](#) makes payroll taxes quick and painless. They handle filing all returns, and calculating optimal deposit schedules and transfer payments directly from your accounts and is the easiest way to handle your payroll taxes.

Greenshades newest payroll compliance module called **Payroll Tax Service** helps calculate tax deadlines and payments for Federal Income Tax Withholding (FIT), Social Security, Medicare, and Federal Unemployment (FUTA). Greenshades also submits returns for Federal W-2s, 941s, 940s, and New Hire reports. Each State Package includes State Income Tax Withholding (SIT) and State Unemployment Insurance (SUTA or SUI).

Along with simplifying payroll tax compliance, Greenshades offers a secure employee self-service portal for Dynamics SL which allows businesses to empower their employees while streamlining the payroll and HR process. This hosted solution does not require expensive hardware or IT services and has direct integration to Dynamics SL. So in less than a day you can be up and running with the solution!

Interested in learning more? [Contact us](#) to get all the details.

## Boyer & Associates Named Top VAR to Watch by Accounting Today

Boyer & Associates was recently named Accounting Today's VAR 100 list for 2012 as a Top VAR to Watch! The top VARs are chosen from

organizations specializing in the sale and implementation of Enterprise Resource Planning (ERP) and accounting software and the selection is based on annual revenue generated by each reseller. Get all the details [here](#).

