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## What Attendees Are Saying About the SL Client Event...

*"I liked that all the new available upgrades were presented and I learned some new quick tips."*

- Amy Pirolli  
Healthland

*"I liked the location, timeframe and the different presenters. Time went fast and big variety of content made it very interesting."*

- Martha Modrynski  
Ever-Green Energy

*"I enjoyed the broad range of topics covered. It allows us to see the future enhancements we want! We will go back and strategize areas these features can be utilized to maximize our investment."*

- Laura Purfeerst  
Lifeworks Services, Inc.

## Customer Promos

Boyer & Associates would like to help you get the most out of your Microsoft Dynamics SL accounting software investment whenever possible. [Click here](#) to check out the current promotions available from Microsoft for existing customers. For complete details

## Dynamics SL Client Event Was A Great Success!

We held one of the largest Microsoft Dynamics SL client events yet, and if you missed it, here are some of the highlights:

- **Debra Edlund Lopez, a Partner Account Manager from Microsoft, kicked off the day** and talked about what's on the horizon for Dynamics SL as well as the release of Windows 8, which looks much, much different from Windows 7. It has the start-bar-and-icon "Desktop" look that Windows users are familiar with, but it also has a new, touchscreen-optimized interface called 'Metro,' which looks more like the Windows Phone operating system. We can expect Windows 8 to be launched sometime in October 2012.
- **PowerObjects, the leading Microsoft Dynamics CRM experts, sponsored the lunch** and showed us how **Microsoft Dynamics CRM and Microsoft Dynamics ERP products** work seamlessly together while sharing some great examples of how both Boyer and PowerObjects have worked together to help clients take advantage of these great tools. The demand for Dynamics CRM continues to grow and we are fortunate to have one of the country's leading CRM providers located right in our own backyard in downtown Minneapolis.
- **As with every event, we focused on a variety of topics** to appeal to all attendees including the [Top 10 Tips for Dynamics SL 2011](#), how to best create pivot tables and Excel refreshable reports against the live Dynamics SL database, how and when to use Quick Query, as well as a great overview of the product roadmap for Dynamics SL. We also covered the new Management Reporter financial reporting tool and how you can make the switch quickly and easily from FRx.
- **The event this year featured more of our talented staff as presenters** including Colleen McCoshen, Dynamics SL Support Manager; Timothy Jones, Technical Services Director; Paul James, a new Boyer Dynamics SL/ERP Consultant; Jon Augdahl, Dynamics SL Practice Manager; and Ron Pederson, Dynamics GP Practice Manager (who presented Management Reporter due to his additional experience with FRx replacements). We thank them for their efforts.

With over 60 attendees on hand, everyone had time to network, learn and share best practices. If you weren't able to attend but would like to learn more, [contact us](#) for more information.

We look forward to seeing you at our **Year-End Client Event** in **December** and thank you again to those who attended and for your

and eligibility, [contact us](#).

## Upcoming Training

Interested in learning more about **Management Reporter**, the new financial reporting application from Microsoft? We will be hosting an upcoming training session the end of July so stay tuned as we will be sending out more details very soon!

## Top Blog Posts

Have you checked-out the [Boyer Blog](#) lately? Here are some of the more popular Dynamics SL blog posts from Boyer & Associates:

- [Dynamics SL-Using Two Monitors](#)
- [Dynamics ERP and SQL Server Maintenance](#)
- [Dynamics SL 2011 R2 Enhancements](#)

## Spread the Word

If you're interested in adding your staff or colleagues to our regular Boyer communications such as the newsletter, and product and training updates, be sure to sign them up [here](#). It's quick and easy to do!

## Contact Boyer & Associates

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## Top Benefits of Management Reporter

Microsoft has replaced FRx with a new tool called "**Management Reporter**" which is a real-time financial reporting application designed to empower users to quickly and easily create, generate, secure, and publish financial statements, such as Profit and Loss (P&L) statements, balance sheets, and cash flow reports. This financial report writer looks just like FRx but has a more modern user interface, allows for "undo" with rows, columns and trees, and stores its data in SQL Server rather than in Access.

If you own FRx, you can still use it but you will no longer be able to license additional FRx components or additional users. Several of our customers have opted to make the migration to Management Reporter from FRx so we'd thought we'd share some **top benefits to migrating to this new tool**:

- **Undo button**
- **Column page breaks**
- **Ability to add images to your reports (e.g. logos, graphs, etc.)**
- **Reports Viewer - Comes with a Report Server that allows you to publish your reports to a web server and all users can view, print and Export to Excel the reports they are used to getting in paper format.**
- **There is enhanced stability because the underlying database is SQL Server instead of Access.**
- **Reports Library - ability to organize your published reports by type and set security for each report.**
- **A migration tool is available to move FRx reports to Management Reporter reports. This can be tricky.**
- **Reports can be grouped for generation of multiple reports at once.**


Interested in learning more about Management Reporter? Check out this webinar, [Microsoft Dynamics Webcast: Management Reporter 101 for Microsoft Dynamics SL](#) to get all the details or [contact us](#) for more information.

## 2012 Year-End Updates for SL 7.0 Customers

As we mentioned in our last issue, Microsoft will now be providing a 2012 Year-End Update to all U.S. Microsoft Dynamics SL 7.0 Customers who are on SL 7 SP3 or SL 7 SP4. Microsoft will also provide U.S. tax table updates in December for the 2013 Payroll reporting year for SL 7 (SP3 and SP4). Following these releases, no additional code update will be released for Microsoft Dynamics SL 7, due to end of Mainstream Support in the Support Lifecycle for [Microsoft Dynamics SL 7](#). Technical support for Microsoft Dynamics SL 7 will continue to be provided through the Extended Support phase which will end on 10/10/2017.

If you are currently using Microsoft Dynamics SL 7.0, you must upgrade to

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Microsoft Dynamics SL 2011 by the end of this year to receive any further regulatory and or code updates following the December Tax Updates.

Please [contact us](#) if you have any questions.

## Replicon TimeCost - Gain Visibility into Project Time and Costs

When there are multiple projects in the pipeline, it can be difficult to know exactly what's working, and what needs attention. Late and inaccurate time data inhibits project managers from getting the visibility they need to make course corrections, so they can meet project deadlines and keep costs within budget.



Whether you are concerned about general project management, project portfolio management, IT chargebacks, grant management or activity-based costing, [Replicon TimeCost](#) provides managers with up-to-the-minute time and cost data for all projects. Many of our clients have had great success with this tool! With TimeCost, you can compare current project status with project estimates, so you can determine the right course of action to deliver projects on time and within budget. TimeCost also allows project managers to match the right people to the right projects, while providing the flexibility they need to make changes along the way.

[Contact us](#) if you are interested in learning more about this great tool or would like to see it in action.

## SL Tip of the Month - Super PV (Shift + F3)

Most of you are probably are familiar with F3 function key which allows you to see a possible value (PV) listing. You'll get a different set of data when using Shift+F3 than the normal lookup. A few screens so far have been found to be a "Super-PV" screen but more are expected to be found. Here are just a few and feel free to try it in every screen:



### GL Account History

- F3 = Account, Description, Type
- Shift+F3 = Account, SubAcct, LedgerID, Fiscal Year

### Project Timecard Entry

- F3 = Employee #, Name, Company ID, GL SubAcct
- Shift+F3 = Employee #, Document #, Week Ending Date, Type, Status

### Document Maintenance in AR

- F3 = Customer ID, Name, Phone, Zip, Status
- Shift+F3 = Customer ID, Document Type, Reference #, Date

