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Customer Promotion - SL User/Module Offer

Hurry! Effective now through June 28, 2013, current Microsoft



Dynamics SL customers can receive up to a

20% discount off the Microsoft

standard list price for additional user licenses purchases. A minimum purchase of two user licenses is required, up to a maximum of 20 additional user licenses.

In addition, if you sign-up for this offer you'll receive one Management Reporter training class **FREE** (an \$800 value). If you have questions or are interested in taking advantage of this great offer, please contact us <u>here</u>.

The Sales Tax Landscape is Shifting...Are You Ready?

Join Us for a Webinar hosted by Avalara



When: Thursday, June 13

Dynamics SL Client Event Was a Great Success!

Last month, we held one of the largest Microsoft Dynamics SL client events yet, and if you missed it, here are some of the highlights:

- 40 Tips in 60 Minutes As with every event, we focused on a variety of topics to appeal to all attendees including the Top 40 Tips in 60 minutes for Dynamics SL focused on tips for using Financials, Order Management, Project Accounting Modules, Quick Send, Reporting, Attachments, and Application Server. We also reviewed tips for using Management Reporter, Business Analyzer, and Report Assistant as well as discussed the latest Dynamics SL Roadmap and Statement of Direction.
- 3 Slides in 3 Minutes from the Best Dynamics Independent Software Vendors (ISVs) - The Dynamics ERP products have a tremendous platform and of course the Microsoft brand. This is why so many vendors have developed products to integrate and extend the value of the solutions. Check out some of the great add-on tools for SL we featured including <u>Progressive System</u> <u>Solutions, JAAS Systems, Sandler-Kahne, MaxQ Technologies, My</u> <u>Staffing Pro, Paramount Technologies, Corporate Technologies, ImageLink, SVA Consulting, and Unanet.</u>
- Sharing Best Practices with Other SL Users Attendees enjoyed having the opportunity to mix and mingle with other firms to discuss similar challenges and share best practices using Dynamics SL. Nothing is better than learning how someone overcame a problem by using the software.
- Outstanding Presenters Once again this year, we featured our knowledgeable staff as presenters including Colleen McCoshen, Dynamics SL Support Manager; Timothy Jones, Technical Services Director; Paul James, Boyer Dynamics SL/ERP Consultant; Jon Augdahl, Dynamics SL Practice Manager; and Jack Boyer, President (who presented Independent Software Vendors as well as the Product Roadmap). We thank them for their valuable insight!

With almost 60 attendees and 10 Boyer staff on hand, everyone had time to network, learn and share best practices. If you weren't able to attend but would like to learn more, <u>click here</u> for the downloadable information.

We look forward to seeing you at our Year-End Client Event in December and thank you again to those who attended and for your loyal business.

Earn 16 CPE Credits by Attending Management Reporter Training

11 AM MT

Description:

How will recent sales tax changes affect your business in 2013? Having an answer to this question will give you an edge, allowing you to proactively prepare for new rates, laws and requirements.

Join the webinar and learn about the Marketplace Fairness Act of 2013 and other sales tax changes that could change how your business handles sales tax.

Register here.

Top Blog Posts

- Dynamics SL Cross
 Database Queries
- Dynamics SL and Inventory Replenishment Savings
- Tips to Getting Support Issues Resolved Quickly with Dynamics GP and SL

We want your feedback! Let us know if there are any specific topics you'd like us to blog on by clicking <u>here</u>.

Read more blog posts here.

Contact Boyer & Associates

Boyer & Associates 3525 Plymouth Blvd. Ste. 207 Minneapolis, MN 55447 (763) 412-4300 www.boyerassoc.com





Improve Your Skills and Increase Your Knowledge with Management Reporter Training

> Extend the value of your financial data by simplifying and enhancing your financial and management reporting

Join us for Management Reporter Training on July 17 and 18 or August 21 and 22, 2013 and earn CPE credit! This two-day class is ideal for the accountant who has had little formal training in Management Reporter, the new real-time financial reporting application from Microsoft. These classes have been selling out so be sure to sign-up quickly, as we limit the classroom to 6 students to guarantee a high quality hands-on class environment.

Management Reporter replaces FRx and has undo capabilities, a nicer user interface and the ability to group or organize reports in a more useful way. Discover the power and flexibility of new reporting trees to present financial results at the responsibility level (i.e. by accounting segment or dimension and combinations thereof). Use report output and distribution options including Report Viewer. Specific topics to be covered include:

- Designing basic report building blocks in Report Designer with row definitions, column definitions, and reporting tree definitions.
- Associating the building blocks in a variety of report definitions including trial balance reports, income statements, variance reports, balance sheets and consolidation reports.
- Applying security to users and reports within the program.
- Incorporating non-financial data, such as headcounts, into the various reports.

When:

July 17 and 18, 2013

Register Now!

August 21 and 22, 2013

Register Now!

Location:

Boyer & Associates office 3525 Plymouth Blvd. Suite 107 (parking in back of building) Plymouth, MN, 55447

Cost:

\$800 per individual - (laptop, seasoned instructor, lunch and manual will be provided)

This month, we are very excited to announce that Microsoft Dynamics SL is preparing to launch the first user interface for a web service that supports mobile devices you already own called the **Microsoft Dynamics SL Project Time Entry**. In addition, following this are the next to be released, **Expense Entry** and **Time & Expense Approval** for mobile devices. This functionality allows employees to remotely enter time from their job site and project managers to approve time from their location. By eliminating the need to travel to an office to enter time, staff is more efficient and productive. This new functionality also allows companies to analyze their project status in real-time improving accuracy of project budgets and overall customer satisfaction. Stay tuned for more details!

Now an Easier Way to File and Pay Your Payroll Taxes

Sandler-Kahne Software is a Microsoft Gold Certified and Independent Software Vendor (ISV) specializing in developing value-add business solutions for the Microsoft Dynamics community including Microsoft Dynamics SL. Products like their <u>eBanking Suite for Microsoft Dynamics SL</u> have been popular for years and include:

- A/P Electronic Funds Transfer (APEFT)
- Wire Transfer Plus
- Positive Pay (aka Safe Pay)
- A/R Electronic Funds Transfer (AREFT)
- Lockbox Processing

If your organization is looking to automate banking operations, save time, arm itself against fraud or simply save money, the eBanking Suite will be a welcome addition to your Microsoft Dynamics SL operation.

SPECIAL OFFER! Now until June 30, 2013, you can receive a 20% discount on the eBanking Suite tools. <u>Contact us</u> for more details.

Get in the Know with Microsoft Dynamics SL Webcasts

Please join us for a Microsoft-hosted webcast exclusively for Microsoft Dynamics SL customers. These one hour prerecorded webcasts include content designed to ensure you have full exposure into how you can maximize and extend your current Microsoft ERP investment.

- Enhancing Your Microsoft Dynamics SL 2011 Installation
- <u>What is the Microsoft Dynamics CRM Connector for Microsoft Dynamics SL 2011?</u>
- What Is the Microsoft Dynamics SL 2011 Connector for Microsoft Project Server 2010?
- <u>Business Intelligence for Microsoft Dynamics SL 2011: Self-Service Reporting, Dashboards, Ad Hoc Analysis</u> and More
- <u>Management Reporter 101 for Microsoft Dynamics SL</u>
- Microsoft Dynamics SL 2011 Feature Pack 1
- Microsoft Dynamics SL 2011 FP1 Upgrading Strategy and Tips & Tricks
- Quick Query and Business Cases
- Driving Project Performance and Control with BIO Advanced Project Analytics, Reporting, and Dashboards





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