



*Your Vision Delivered.*

## In This Issue

Plan Your Upgrade to SL 2011

Spotlight on Progressive Fixed Assets

Microsoft SL Webcasts

SL Tips and Tricks

Be in the Know with CustomerSource

## Dynamics SL Year-end Closing Event

Coming soon! Boyer & Associates will be hosting a Microsoft Dynamics SL Year-end Closing Event in December. Stayed tuned for more details!

## Existing Customer Promos

Boyer & Associates would like to help you get the most out of your **Microsoft Dynamics SL** accounting software investment whenever possible. [Click here](#) to check out the current promotions available from Microsoft for existing customers. For complete details and eligibility, [contact us](#).



## Jack Boyer's Top Blog Posts

- [Dynamics SL Top 10 Tips: An Interview with Timothy Jones, Technical Services Director](#) - Top Tips for SL
- [Dynamics SL Key Interview Plans](#) - Jack's Upcoming Blog Interviews

## Now's the Time to Plan Your Upgrade to SL 2011

Raise the bar for productivity, performance, and growth with **Microsoft Dynamics SL 2011**.



With SL 2011 you'll get a familiar user experience your people need, operations and insight that fuel results your customers want, and new ways for project-driven organizations to adapt-and thrive-in a connected world.

This latest release includes **Quick Queries** and **document management** features that help people work more productively, a **new Connector** for Microsoft® Project Server 2010, and the latest **web services** for efficient integrations - that's just a glimpse.

It's time to start planning your upgrade to Microsoft Dynamics SL 2011. Please [contact us](#) so we can help you get started. And if you're interested in getting up to speed on new technical enhancements in Microsoft Dynamics SL 2011, [click here](#) to get some great technical presentations and demos.

## Spotlight on Progressive Fixed Assets

Progressive System Solutions' Fixed Assets for Microsoft Dynamics SL/Solomon



provides a Fixed Assets system with seamless integration and ease of use. No more hand keying of assets and Journal Entries as you move data back and forth between your asset and accounting systems. The product comes with unlimited user licenses so you do not have to worry about who can access the program.

- **Manage assets more effectively**
- **Save time and money**
- **Put your information to work**
- **Find the information you need**
- **Make depreciation easy**
- **Integrate powerfully**

To learn more, [click here](#).

## Microsoft Dynamics SL Webcasts

Please join us for some exciting **Microsoft-hosted webcasts** exclusively for Microsoft Dynamics SL customers. These **FREE** one-hour webcasts include

- [Interview with Dynamics SL Practice Manager Jon Augdahl on Dynamics SL 2011](#) - What You Should Know about SL

We want your feedback! Let us know if there are any specific topics you'd like us to blog on by clicking [here](#).

[Read more](#) blog posts here.

## Contact Boyer & Associates

Boyer & Associates  
3525 Plymouth Blvd. Ste. 207  
Minneapolis, MN 55447  
(763) 412-4300  
Web: [www.boyerassoc.com](http://www.boyerassoc.com)

Connect with us!

Visit our blog

View our profile on **LinkedIn**

Like us on **Facebook**

Follow us on **twitter**

content designed to ensure you have full exposure into how you can maximize and extend your current Microsoft ERP investment.

## Microsoft Dynamics SL webcasts:

[November 1, 12:00 PM CT](#): SL 2011: How to Use and Setup - Project Enhancements

[November 8, 12:00 PM CT](#): Everybody is talking about the Cloud...Why? Should You Consider Moving Your ERP Solution to the Cloud?

[November 10, 12:00 PM CT](#): Transitioning from Module Based Licensing to Business Ready Licensing

[December 6, 12:00 PM CT](#): Streamline your processes for the Holidays and Year Round with Microsoft Dynamics SL 2011

## SL Tips and Tricks

Check out this month's Microsoft Dynamics SL shortcut:



### October SL Tip:

Are you looking for YTD sales information for this year sorted from highest to lowest? In Microsoft Dynamics SL 2011 you can use the a **Quick Query** view in AR called **Customer History**. Within minutes, you can run this view, choose to filter on fiscal year 2011, click on YTD sales column to sort and export to Excel to save and distribute the information. Quick, easy, and great information!

## Be in the Know with CustomerSource

Included as a benefit of your organization's service plan for Microsoft Dynamics, [CustomerSource](#) is a secure site that allows you to access job-tailored productivity tools including unlimited training courses and self-support resources like the knowledge base. Just as important, it provides access to downloads and updates such as timely tax and regulatory releases that may be necessary to help your organization remain compliant.

Take advantage of following **CustomerSource** benefits:

- **Enables you to be more knowledgeable** about your solution and the Microsoft Dynamics strategy and roadmap including products and services, product feedback, Microsoft communities, customer service plans, and news and events.
- **Enhances your productivity and enables self-sufficiency** by providing anytime access to online support tools and training with important documentation, a searchable Knowledge Base, up-to-date product roadmaps, as well as certification and training information.
- **Enables you to manage your account** including your individual and company profile, product and services summary and overall partner information.

For more information on [CustomerSource](#) and how it can work for you, contact [Carol Simonson](#).

