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## Customer Promos

Boyer & Associates would like to help you get the most out of your Microsoft Dynamics SL accounting software investment whenever possible. Check out the latest offer:

- **Reenrollment Award for Microsoft Dynamics SL Customers**

Renew your service plan and receive up to 20% off your next qualifying license purchase, add users, purchase new modules or transition to Business Ready Licensing. Discount is based on tenure of customer and consecutive years of being current on Microsoft Dynamics Service Plan. Offer expires June 28, 2013.

For complete details and eligibility, [contact us](#).

## Top Blog Posts

Have you checked-out the [Boyer Blog](#) lately? Here are some of the more popular



## Save the Date! SL Year End Event - Dec. 20

Prepare now to end the calendar year smoothly in Microsoft Dynamics SL!

You and your staff are invited to join Boyer & Associates at the Microsoft Dynamics SL Year-End Closing Process event on **Thursday, December 20, 2012 at the Microsoft office in Edina** from 8:30 a.m. - 12:30 p.m. A box lunch is included and there is no fee for the event. The Microsoft Technology Center is located at 3601 West 76th Street, Suite 600, Edina, MN. [Click here](#) for directions.

We will discuss what steps should be completed and when and other items related to the closing of GL, AP, AR, Inventory, Cash Manager and Payroll for both Year End and Month End.

We will also discuss any changes to tax forms such as 1099's and W-2's.

A continental breakfast and box lunch will be served. Be sure to [register now](#) as spots fill up quickly!

Questions? Feel free to call or email Carol Simonson at (763) 412- 4315 or [csimonson@boyerassoc.com](mailto:csimonson@boyerassoc.com).

We look forward to seeing you there!

## Management Reporter Training - New Classes Offered!



This two-day class is ideal for the accountant who has had little formal training in Management Reporter, the new real-time financial reporting application from Microsoft. This class has sold out each of the past 4 months and will only be offered while there is enough interest. We limit the classroom to 6 students to guarantee a high quality hands-on class environment.

Management Reporter replaces FRx and has undo capabilities, a nicer user interface and the ability to group or organize reports in a more useful way. Discover the power and flexibility of reporting trees to present financial results at the responsibility level (i.e. by accounting segment or dimension and combinations thereof). Use report output and distribution options including Report Viewer. Topics to be covered include:

- Designing basic report building blocks in Report Designer with

Dynamics SL blog posts from Boyer & Associates:

- [Paul James Added as New Dynamics SL Consultant](#)
- [New Project Manager - Stu Clark](#)

## Spread the Word

If you're interested in adding your staff or colleagues to our regular Boyer communications such as the newsletter, and product and training updates, be sure to sign them up [here](#). It's quick and easy to do!

## Contact Boyer & Associates

Boyer & Associates  
3525 Plymouth Blvd. Ste. 207  
Minneapolis, MN 55447  
(763) 412-4300  
Web: [www.boyerassoc.com](http://www.boyerassoc.com)

Connect with us:



row definitions, column definitions, and reporting tree definitions.

- Associating the building blocks in a variety of report definitions including trial balance reports, income statements, variance reports, balance sheets and consolidation reports.

### When:

November 13 and 14, 2012

**Register Now!**

December 11 and 12, 2012

**Register Now!**

### Location:

Boyer & Associates office  
3525 Plymouth Blvd.  
Plymouth, MN, 55447

### Cost:

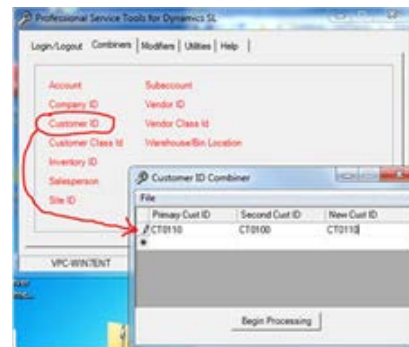
\$800 per individual - (laptop, seasoned instructor, lunch and manual will be provided)

## SL Tip of the Month - Utilizing the FREE Professional Services Tools Library (PSTL)

Did you know that you can now download the **Microsoft "Professional Service Tools Library" (PTSL)** for Dynamics

SL for free? This handy application is actually a set of useful utility functions for combining or changing key values of master records within Dynamics SL (think customer IDs, vendor IDs, account numbers, etc.).

The tool also has a function for recalculating 1099 balances for a vendor. To utilize PTSL an installation process is run on each workstation where the application will be launched from. The modifier/combiner functions are very powerful, so make sure to have a backup prior to using. Also, no users should be logged into Dynamics during the process of changing or combining records.



In the example screen shot shown **above**, two customer IDs in Dynamics will be combined into a single customer entity of "CT0110". Once the process has been run, the "old" customer, "CT0100" will no longer exist and all history that had been linking to the "CT0100" will now be updated to reflect the new ID of "CT0110".

**NOTE:** If your organization has custom database tables in your Dynamics SL database, the PSTL may potentially update those custom tables, so be careful to test out the modifier or combiner prior to making any production database changes.

## Microsoft Dynamics SL in the Cloud

Are you looking to move Dynamics SL to the cloud? We can make it easy and affordable to move to the cloud and get that the same functionality as the Dynamics SL on-premise version in a safe and secure location accessible anywhere via an internet connection. You can move to the cloud with a "bring your own license" option so that you only pay the hosting fee and continued annual maintenance, or you can rent the software at a different rate. Moving to the cloud saves on costs as there is no additional hardware or servers to purchase, and the Windows Server and SQL Server software updates are taken care of for you.



Here's what you can expect with our **Dynamics SL Cloud** service offering:

- **Includes all Microsoft Dynamics SL, Microsoft SQL Server and other necessary software components (with the Software as a Service option)**
- **No Servers or Other Hardware Costs**
- **Custom Configuration and 3rd Party Integrations**
- **Secure Access from Virtually Anywhere at Any Time**
- **Guaranteed Service level agreement (SLA)**
- **Less Maintenance Burden on IT staff**
- **Guaranteed off-site backups and redundancy**

To learn more about Microsoft Dynamics SL in the cloud, [contact us](#).

## Online Self-Service Portal for Payroll

The [Greenshades Online Employee Portal](#) is an employee intranet and self-service website hosted by Greenshades Software. Your Dynamics accounting system automatically synchronizes data with our portal thereby allowing employees to access payroll information from any computer or smartphone. The portal is designed for self-service and allows employees to submit documents for approval by managers or administrators which are then automatically downloaded into Dynamics.



The Greenshades Online Employee Portal is synchronized with Dynamics SL: New paychecks, updated time-off balances, W-2s and more are uploaded automatically. Your employees can securely log into our portal and view and print this information as well as read company bulletins, set up email alerts, and see rich information such as a graph of time-off available throughout the past year. Viewing information is nice, but the portal saves you even more time by empowering your employees for self-service and also automating business workflow.

Interested in learning more? [Contact us](#) to get all the details.

## Microsoft Dynamics SL - ERP Fall Webcast Series

Please join us for a Microsoft-hosted webcast exclusively for Microsoft Dynamics customers. These one hour webcasts includes content designed to ensure you have full exposure into how you can maximize and extend your current Microsoft ERP investment.

### Microsoft Dynamics ERP:

- [November 7, 11:00 AM CST](#): Demystifying the Cloud

### Microsoft Dynamics SL:

- [October 17, 11:00 AM CST](#): Microsoft Dynamics SL 2011 FP1 Upgrading Strategy and Tips & Tricks

- [November 14, 11:00 AM CST](#): Microsoft Dynamics SL 2011 Feature Pack 1
- [November 28, 11:00 AM CST](#): Quick Query and Business Cases
- [December 5, 11:00 AM CST](#): Driving Project Performance and Control with BIO Advanced Project Analytics, Reporting, and Dashboards

## New Dynamics SL 2011 Year-End Updates

The Microsoft Dynamics SL 2012 Year End updates will be released for the following versions:

- **7.0 Service Pack 3**
- **7.0 Service Pack 4**
- **2011**
- **2011 Service Pack 1**



**NOTE:** Microsoft will provide a 2012 Year-End Update to all U.S. Microsoft Dynamics SL 7.0 Customers who are on SL 7 SP3 or SL 7 SP4. Microsoft will also provide U.S. tax table updates in December for the 2013 Payroll reporting year for SL 7 (SP3 and SP4). Following these releases, no additional code update will be released for Microsoft Dynamics SL 7, due to end of Mainstream Support in the Support Lifecycle for Microsoft Dynamics SL 7. If you are currently using Microsoft Dynamics SL 7.0, you must upgrade to Microsoft Dynamics SL 2011 to receive any further regulatory and or code updates following the December Tax Updates.

## Join Us at PowerConnect - CRM Educational Event

**November 13, 2012 | Minneapolis, MN**

Sign up now for the CRM educational event of the year, brought to you by PowerObjects. Boyer & Associates will be sponsoring this award-winning one-day annual conference designed to bring together customers and prospective customers, team members, Microsoft, and partners to educate you on best practices with Dynamics CRM, discuss new features, explore Marketplace solutions and provide plenty of opportunity for you to network and share best-practices with other Microsoft Dynamics CRM users.



If you are interested in learning more or registering for the event, [click here](#) and enter promo code pc2012boyerassoc.

